

12 Duke Lane Upper, Dublin 2, Ireland Tel: +353 (0) 1 6520520 Email: info@whatclinic.com

# 'Fat Freezing' is the hottest British treatment trend of 2016 with 130% increase in enquiries

The UK's most popular non-surgical cosmetic treatments revealed with 2017 trend predictions

- Lip augmentation tops the list as 2016's most popular cosmetic treatment and costs £287, on average
- Platelet Rich Plasma Filler (vampire facelift) enquiries increased by 56% in 2016
- Fast growing trend and 'miracle treatment' CoolSculpting up 75% in enquiries
- Searches for Dermal Fillers up 24% on 2015 figures
- Non-surgical facelift set to be top cosmetic trend in 2017 up 90% in past three months

**21<sup>st</sup> December 2016:** Lip augmentation, brought to the limelight by luscious lipped celebs such as Kylie Jenner and Charlotte Crosby, tops the list as the most popular cosmetic treatment of 2016, but cryolipolysis or 'fat freezing' is the fastest growing beauty trend in the UK, with an increase of 130% in enquiries. Non-surgical facelifts will be the top treatment for 2017, with a 90% increase in enquiries for the procedure in the past three months alone. That's according to <u>WhatClinic.com</u>, and the insights are based on over 584,000 visits to its medical aesthetics pages during 2016, with over 63,525 online enquiries sent by UK patients to clinics on the site.

#### Most popular treatments of 2016

At number two on the list of the top ten most popular treatments are dermal fillers, with enquiries up 24% from 2015, and a price tag of £263, on average. Fillers saw increases across the board, with nonsurgical nose jobs (fillers placed in strategically on the nose to disguise lumps) at number three, up 25% and with an average price of £343 in the UK. Platelet Rich Plasma Filler (PRP), the 'vampire facelift', saw the biggest jump in 2016, with enquires up 56%.

"Fillers are definitely on the rise," says Dr Susana Hayter, MB BS BSc DRCOG (BCAM Associate), from My Beauty Doctor, Marlow, "Probably because the cost of having them done hasn't risen as much as inflation and so they have become a more affordable treatment, are lasting longer and therefore give good value for money."



2016's top 10 most popular non-surgical cosmetic treatments based on volume of traffic to WhatClinic.com			
Procedure	Change in enquiries over the last year	Average price UK	
1. Lip Augmentation	13%	£287	
2. Dermal Fillers	24%	£263	
3. Non-Surgical Nose Job	25%	£343	
4. Spider Veins Treatment	-5%	£116	
5. Thread Lift	17%	£593	
6. Non-Surgical Facelift	17%	£285	
7. Facial Thread Veins Treatment	-15%	£112	
8. VASER Lipo™	8%	£3,598	
9. Platelet Rich Plasma Filler	56%	£436	
10. Deep Chemical Peel	-36%	£188	

# Fastest growing beauty trends in 2016

At number one on the list of fastest growing treatments, cryolipolysis is a procedure commonly referred to as 'fat freezing' that is a minimally invasive alternative to liposuction. 'Zeltiq CoolSculpting<sup>TM'</sup>, a particular type of cryolipolysis, is the second fastest growing treatment with enquiries up 75% in the past 12 months. The procedure costs on average £613 and is designed to freeze stubborn pockets of fat so that they can be naturally flushed away from the body. "Coolsculpting in the right person is a miracle treatment, a true alternative to surgery and scientifically it stacks up," says Dr Hayter. "The treatment is particularly successful in very active people who are finding it difficult to get rid of stubborn fat pockets with exercise."

Macrolane<sup>m</sup> is another treatment which saw a huge increase in popularity in 2016. Enquiries into the treatment, which involves using an injectable gel to reshape the calves or buttocks, increased by almost a third (29%) in 2016, but will set patients back £1,749, on average.

2016's top 10 fastest-growing beauty treatments based on increases in enquiries on WhatClinic.com			
Procedure	Change in enquiries over the last year	Average price UK	
1. Cryolipolysis	130%	£481	
2. Zeltiq CoolSculpting™	75%	£613	
3. Platelet Rich Plasma Filler	56%	£436	
4. Macrolane <sup>™</sup>	29%	£1,749	



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5. Non-Surgical Nose Job	25%	£343
6. Dermal Fillers	24%	£263
7. Non-Surgical Facelift	17%	£285
8. Thread Lift	17%	£593
9. Lip Augmentation	13%	£287
10. Carboxytherapy	13%	£84

# Trends to look out for in 2017

Non-surgical facelifts are set to be the top trend of 2017. The procedure saw a 19% increase in enquiries over the course of 2016, and an incredible 90% in the last three months of 2016 alone, which indicates that it will be a growing trend in 2017. Non-surgical facelifts include everything from thread lift to chemical peels, fillers and 'energy transfer' procedures. The trend is part of a wider industry desire for a more natural look. According to Dr Hayter, "People are starting earlier, while they're still happy with their looks, and opt to minimise their wrinkles with fillers and anti wrinkle injections. The aesthetic doctors who are good at treatments are simply reversing the clock, not making people look completely different, and this appeals to nearly everyone."

2017's new trends based on biggest increase in enquiries on WhatClinic.com over the last three months			
Procedure	Change in enquiries in the past 3 months	Average price UK	
1. Non-Surgical Facelift	91%	£285	
2. Platelet Rich Plasma Filler	28%	£436	
3. Deep Chemical Peel	25%	£188	
4. Thread Lift	23%	£593	
5. Dermal Fillers	3%	£263	

Commenting on the data trends, **Philip Boyle, Head of Consumer Matters for WhatClinic,** said: "In the UK the medical aesthetics market is one of the biggest and is still growing, with over 4,528 clinics listed on our site at the moment. It's very interesting to see Cryolipolysis growing in popularity - however, lip augmentation is the most popular treatment by far. We had 92,452 searches for this over the past 12 months and it continues to grow year on year, up 13% in enquiries over the past year. There is definitely a 'less is more' trend when it comes to facial augmentation. Patients don't want a drastic change; they're more interested in looking like a younger version of themselves.

"Our advice is to do your research thoroughly before choosing a treatment, inform yourself of the risks with specific products, ask your practitioner if in doubt and look for informed and detailed answers. It's also vital to check accreditations to make sure the clinic you choose is competent and professional. Finally, reading patient reviews will help you get a good sense of the results you can expect."



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## For more information contact:

## Notes to Editors:

1. Enquiries made to 4,528 UK medical aesthetics clinics listed on WhatClinic.com in the period 01.12-2015 - 01.12-2016, compared to 01.15-2014 - 01.15-2015.

2. Average prices are made from individual prices listed by clinics on WhatClinic.com. Clinics list treatment and prices differently on WhatClinic.com, prices usually vary widely and clinics don't always quote for the same version of a particular procedure.

## About WhatClinic.com:

WhatClinic.com is a global healthcare comparison website that enables patients to compare and review clinics across the globe, with online booking and independent price checks. With detailed listings for over 120,000 private healthcare clinics across 135 countries worldwide, WhatClinic.com helps consumers make an informed decision on elective medical treatments as conveniently as possible. WhatClinic.com was founded in 2007 by tech entrepreneur Caelen King and is headquartered in Dublin. Since its launch, over 60 million people have visited the site to find, compare and book treatments across a wide range of elective medical treatments.